## HOW RECRUITERS CAN USE TECHNOLOGY TO IMPROVE PRODUCTIVITY AND BOOST PLACEMENTS



Recruiters waste more than

10 HOURS

a week by failing to adopt new technology. This includes





pick up or are at work



## THE INDUSTRY?

WHAT ISSUES ARE FACING

More than

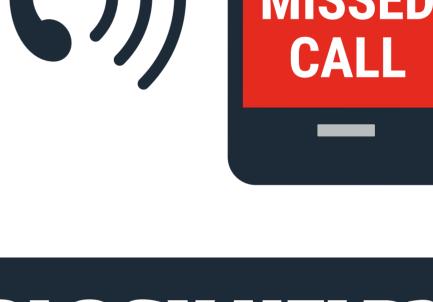
(72%) worry mistakes are being made

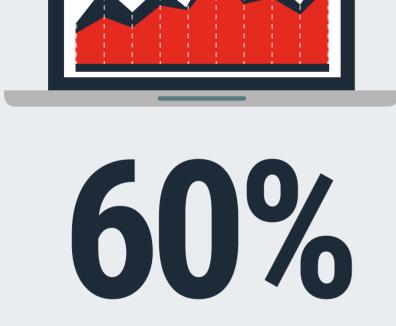
by inputting CRM data manually



63% are worried about working remotely or flexibly in case they miss calls

HOW CAN TECHNOLOGY HELP?

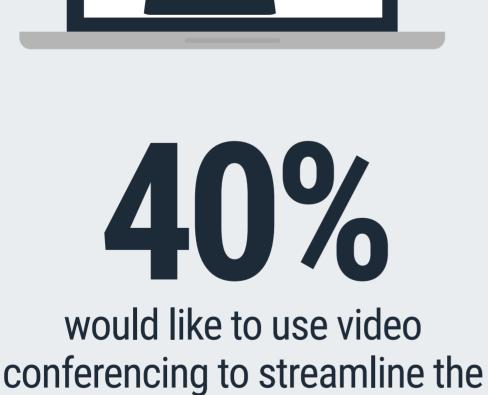




of consultants already listen back

to calls to review successes and

establish best practice



initial candidate interview process



76% are keen to access analytics

to pinpoint when calls would

be most fruitful

their mobile or laptop at any time

Whilst

only 4%

believe before 9am is

when calls are most successful



TIPS TO USE TECHNOLOGY TO IMPROVE PRODUCTIVITY



Integrate calls automatically

with CRM systems





Use analytics to

track call volumes



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